



Revision number: 1

Purchasing Agent: EULA NEEL

Item: Chemical Management Systems

Vendor: 10981I H
3M Commercial Care Division
7868 South Boston Circle
Salt Lake City UT 84121

Internet Homepage:

Telephone: (800) 964-0906

Fax number: (801) 942-2270

Contact: Racquel Riddle

Email address: riddle1@mmm.com

Brand/trade name: Twist 'n fill Cleaning

Price: See attached price schedule

Terms:

Effective dates: 04/01/01 through 03/31/04 One two year renewal option

Days required for delivery:

Price guarantee period: Six Months

Minimum order:

Min shipment without charges:

Other conditions:

REVISION #1: CHANGES TO PRICE LIST (PRICE SCHEDULE DATED JULY 2002).

This contract covers only those items listed in the price schedule. It is the responsibility of the agency to ensure that other items purchased are invoiced separately. State agencies will place orders directly with the vendor (creating a PG in Finet) and make payments for the same on a PV referencing the original PG. Agencies will return to the vendor any invoice which reflects incorrect pricing.

**Item: CHEMICAL MANAGEMENT SYSTEMS, PORTION CONTROL SYSTEMS,
CUSTODIAL SUPPLIES, JANITORIAL SUPPLIES**

04/01/2001 through 03/31/2004, (1 renewal option ending 2006)

THIS IS A NEW CONTRACT. ITEMS WERE AWARDED TO THE MANUFACTURER. REPLACES
CONTRACT PD072.

Bid # MH1907

MULTIPLE AWARDS HAVE BEEN ISSUED. SEE MA056, MA 295, MA1308, MA1309, MA1310, MA1311,
MA1312, MA1313 AND MA1210 BEFORE AWARDING.

Vendor is required to furnish Eula Neel, State Purchasing, Annual Usage Reports. Please report total dollar figure
by each separate State Agency and Political Sub-division.

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that other items purchased are invoiced separately. State agencies will place orders directly with the vendor
(creating a PG in Finet) and make payments for the same on a PV referencing the original PG. Agencies will
return to the vendor any invoice which reflects incorrect pricing.

3M Compublend II™ Cleaning Chemical Management System		
Product	Size	Price
R - Base Chemical 1	2.5 Gallon	\$112.07
R - Base Chemical 2	2.5 Gallon	\$203.76
S - Base Chemical 1	2.5 Gallon	\$43.80
S - Base Chemical 2	2.5 Gallon	\$79.64
T - Base Chemical 1	2.5 Gallon	\$93.87
T - Base Chemical 2	2.5 Gallon	\$170.67
U - Base Chemical 1	2.5 Gallon	\$122.40
U - Base Chemical 2	2.5 Gallon	\$222.54
V - Base Chemical 1	2.5 Gallon	\$82.07
V - Base Chemical 2	2.5 Gallon	\$149.22
W - Base Chemical 1	2.5 Gallon	\$80.15
W - Base Chemical 2	2.5 Gallon	\$145.73
X - Base Chemical 1	2.5 Gallon	\$176.53
X - Base Chemical 2	2.5 Gallon	\$320.97
Y - Base Chemical 1	2.5 Gallon	\$135.81
Y - Base Chemical 2	2.5 Gallon	\$246.94
Delivery - Prepaid from Utah. Idaho line on north the Gunnison, Utah on the South along the Wasatch Front. Other areas prepaid and add to invoice.		



3M TWIST-N-FIL	PACK	PRICE
DISPENSER	1	\$49.20
L - LOW VOLUME H - HIGH VOLUME		
1 L - GLASS CLEANER - EA	1	\$34.64
1 L - GLASS CLEANER - CS	6	\$188.93
2 L - HEAVY DUTY CLEANER - EA	1	\$25.94
2 L - HEAVY DUTY CLEANER - CS	6	\$141.52
3 H - NEUTRAL CLEANER - EA	1	\$26.94
3 H - NEUTRAL CLEANER - CS	6	\$146.95
4 L - BATHROOM CLEANER - EA	1	\$79.09
4 L - BATHROOM CLEANER - CS	6	\$431.38
5 L - QUAT DISINFECTANT - EA	1	\$22.45
5 L - QUAT DISINFECTANT - CS	6	\$122.43
5 H - QUAT DISINFECTANT - EA	1	\$22.45
5 H - QUAT DISINFECTANT - CS	6	\$122.43
6 H - SPEED STRIPPER - EA	1	\$27.59
6 H - SPEED STRIPPER - CS	6	\$150.52
7 L - FOOD SERVICE DEGREASER - EA	1	\$74.39
7 L - FOOD SERVICE DEGREASER - CS	6	\$405.77
7 H - FOOD SERVICE DEGREASER - EA	1	\$74.39
7 H - FOOD SERVICE DEGREASER - CS	6	\$405.77
8 L - GENERAL PURPOSE CLEANER - EA	1	\$21.02
8 L - GENERAL PURPOSE CLEANER - CS	6	\$114.68
8 H - GENERAL PURPOSE CLEANER - EA	1	\$21.02
8 H - GENERAL PURPOSE CLEANER - CS	6	\$114.68
9 H - EXTRACTION CLEANER - EA	1	\$32.56
9 H - EXTRACTION CLEANER - CS	6	\$177.59
10 - H CARPET PRE-TREATMENT - EA	1	\$102.57
10 H - CARPET PRE-TREATMENT - CS	6	\$559.48
11 L - BONNET CLEANER WT/PROTECTOR - EA	1	\$41.79
11 L - BONNET CLEANER WT/PROTECTOR - CS	6	\$227.95



12 L - COUNTRY GARDEN DEODORIZER - EA	1	\$76.95
12 L - COUNTRY GARDEN DEODORIZER - CS	6	\$419.75
13 L - FRESH SCENT DEODORIZER - EA	1	\$70.35
13 L - FRESH SCENT DEODORIZER - CS	6	\$383.75
14 L - MOUNTAIN SPICE DEODORIZER - EA	1	\$76.95
14 L - MOUNTAIN SPICE DEODORIZER - CS	6	\$419.75
15 L - NON-ACID BATHROOM CLEANER - EA	1	\$73.17
15 L - NON-ACID BATHROOM CLEANER - CS	6	\$399.11
16 L - SANITIZER - EA	1	\$13.06
16 L - SANITIZER - CS	6	\$71.23
18 L - PHENOLIC DISINFECTANT - EA	1	\$29.84
18 L - PHENOLIC DISINFECTANT - CS	6	\$162.77
18 H - PHENOLIC DISINFECTANT - EA	1	\$29.84
18 H - PHENOLIC DISINFECTANT - CS	6	\$162.77
19 L - NON-ACID BOWL CLEANER - EA	1	\$54.52
19 L - NON-ACID BOWL CLEANER - CS	6	\$297.39
20 L - HEAVY DUTY GLASS CLEANER - EA	1	\$28.99
20 L - HEAVY DUTY GLASS CLEANER - CS	6	\$158.12
21 L - TROUBLE SHOOTER - EA	1	\$62.37
21 L - TROUBLE SHOOTER - CS	6	\$340.22
22 H - FLOOR STRIPPER LO	1	\$35.47
22 H - FLOOR STRIPPER LO	6	\$193.49
23 L - NEUTRAL QUAT DISINFECTANT CLEANER	1	\$20.57
23 L - NEUTRAL QUAT DISINFECTANT CLEANER	6	\$112.19
23 H - NEUTRAL QUAT DISINFECTANT CLEANER	1	\$20.57
23 H - NEUTRAL QUAT DISINFECTANT CLEANER	6	\$112.19
24 H - 3 IN 1 FLOOR CLEANER	1	\$34.41
24 H - 3 IN 1 FLOOR CLEANER	6	\$187.68
25 L - QUAT. DISINF. CLEANER - READY TO USE	1	\$30.72
25 L - QUAT. DISINF. CLEANER - READY TO USE	6	\$167.59
25 H - QUAT. DISINF. CLEANER - READY TO USE	1	\$30.72
25 H - QUAT. DISINF. CLEANER - READY TO USE	6	\$167.59



26 L - INDUSTRIAL DEGREASER	1	\$41.76
26 L - INDUSTRIAL DEGREASER	6	\$227.79
26 H - INDUSTRIAL DEGREASER	1	\$41.76
26 H - INDUSTRIAL DEGREASER	6	\$227.79
51 L - BATHROOM & SHOWER CLEANER - R-T-U	1	\$17.33
51 L - BATHROOM & SHOWER CLEANER - R-T-U	6	\$94.50
52 L - TILE GROUT & BOWL CLEANER - R-T-USE	1	\$17.92
52 L - TILE GROUT & BOWL CLEANER - R-T-USE	6	\$97.76
53 L - SCOTCHGARD TILE GROUT PROTECTRO	1	\$183.23
54 L - PINK HAND SOAP MAKES 4.8 GALLONS	1	\$24.34
54 L - PINK HAND SOAP MAKES 4.8 GALLONS	6	\$132.75
55 L - PEARLIZED HAND SOAP MAKES 3.4 GALLONS	1	\$28.73
55 L - PEARLIZED HAND SOAP MAKES 3.4 GALLONS	6	\$156.73
72 L - HEAVY DUTY AIRCRAFT CLEANER - EA	1	\$15.68
72 L - HEAVY DUTY AIRCRAFT CLEANER - CS	6	\$85.50

Finet Commodity Code(s): **For Agency Use Only**

48512000000 Cleaner and Polish, Metal (For Brass, Stainless Steel, Etc.)
 48513000000 Cleaner, Hand and Skin, Synthetic Detergent Type
 48516000000 Cleaner, Hard Surface, General Purpose, Liquid
 48518000000 Cleaner, Heavy Duty Degreaser (Including Oven Cleaner)
 48520000000 Cleaner and Polish for Marble, Masonry, Porcelain, Etc.
 48522000000 Cleaner, Sewer and Waste Pipe, Acid and Caustic Types
 48524000000 Cleaner, Sewer and Waste Pipe, Aerobic Bacteria and Fungi Type
 48525000000 Cleaner, Tile and Grout
 48526160000 Cleaner, Toilet Bowl, Powder
 48528000000 Cleaner and Wax-Window, Mirror, and Glass
 48529000000 Cleanser, Powdered, Chlorinated
 48537000000 Detergent-Disinfectant (Washroom Type), Liquid and Aerosol
 48540000000 Disinfectants, Spray and Powdered
 48554000000 Floor Polishes and Waxes, Floor Sealer, and Dust Mop Treating Compound
 48555000000 Floor Stripper and Cleaner
 48578000000 Rug Shampoo and Spot Remover
 48584000000 Scale Remover (Acid Type Cleaners for Dishwashers, Steam Tables, Etc.)
 48586480002 Soap, A-125
 48587000000 Soil Retardant (For Carpets, Rugs, Etc.)
 50534360000 Detergent, Germicidal
 50535470000 Detergent, Laundry, Granular
 50535500000 Detergent, General Purpose, Powder
 50535540000 Detergent, Low Sudsing, Powder
 96286000000 Freight



Distribution Matrix					
	Brady Industries	Hyko Supply	Unisource	Waxie Sanitary Supply	WW Grainger
Dispensers	Gray	Gray	Proprietary - Black	Gray	Gray
Installation	Yes	Yes	Yes	Yes \$6.00 Per dispenser	No
Labels	Yes	Yes	Yes	Yes: May cost \$.15	Yes
Payment Terms	Order on Line: 2%-10 Net 30	Order on Line: 2%-10 Net 30	Net 30	Net 20	Net 30
FOB Terms	Destination except San Juan, Kane and Grand Counties	Gunnison to Northern Utah border: All else prepay and add.	Destination (except Southeast corner of Ut. prepay & add)	See Operations Mgr.: Lyle Christofferson	Prepay and Add
Sales Calls	As required.	As required.	As required.	As required.	As required.
Delivery Turn Around	Stock items: Next Day	Stock items: Next Day	Stock items: Next Day	Stock items: Next Day	Stock items: Next Day
New Hire Training	Yes: Training Schedule to be determined by distributor and customer. Materials and Information provided on all products as requested.			Yes: Extensive training in all areas. Information and materials will be provided as requested.	No. Information and materials to be provided as requested
Hazardous waste handling	Yes	Yes	Yes	Yes	Yes
Asbestos awareness	Yes	Yes	Yes	Yes	No
Lock out Tag out	Yes	Yes	Yes	Yes	Yes
Ergonomics	Yes	Yes	Yes	Yes	No

3M AUTHORIZED DISTRIBUTOR LIST						
VENDOR NUMBER	DISTRIBUTOR NAME	ADDRESS	CONTACT	PHONE	FAX	WEBSITE
	Brady Industries of Utah	1130 S 3800 W Salt Lake City, UT 84104	Mitch Dunn	801-973-6166 800-626-9231	801-973-4144	www.bradyindustri es.com
	Hy-Ko Supply Company	PO Box 26116 1908 W Industrial Circle Salt Lake City, UT 84126	Ron Starr	801-973-6099 800-444-HYKO (4956)	801-973-9746	www.hyko.com
	Unisource Worldwide , Inc.	5350 Harold Gatty Salt Lake City, UT 84116	Brad Petersen	801-236-2445 800-729-6779	801-236-2499	
	Waxie Sanitary Supply of Utah	2538 S 3850 W Salt Lake City, UT 84120	Rebecca Remington	801-972-3295	801-975-7329	www.waxie.com
	WW Grainger, Inc.	2775 S 900 W Salt Lake City, UT 84119	Stacey Martin	801-972-1340	801-972-9381	www.grainger.com